MAIL TO: Office of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 1 Street, Rocm 1130 Sacramento, CA 95814 Telephone: (916) 323-5079

CT-2cf (12/2000)

WEBSITE ADDRESS:

# COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

# 2000 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event FOR



http://caag.state.ca.us/chantles/	each charity s	olicited for during the pre-	vious calendar year.		
Name and Address of Commercial Fundr	aiser:		and Address of Charita		
		CT N	o <u>1252</u> ifornia Counci	F.E.I.N. No. 94-1265	032
422				l of the Blind	1
SANDERS	ON GROUP, INC.		e of Charity		
PO BOX 46			3 "B" Street		
ESCONDII Multi-purpose campaign for	00, CA 92046-2195	complishing Addr	ess of Charity		
intormation diggemination:	membership organi	zacion, <del>an</del>	ward, CA 94541		
fund raising; and the prod	luction of a Live F	TILLY V	State, and ZIP Code of (	-	•
Entertainment event.	held (on) (from)	Danuary 2	2, 200_2to_	April 8	, 2002
(Type of Activity)		(Date	or dates must be show	n)	
1. REVENUE					
A. Cash contributions		**	A:		
B. Entertainment sales or ad	mission charges		B.		
C. Sales from products	mosion onargoo	***************************************	C.		
D. Advertisement sales			0.		
		- P-18-1-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-	5.		
E. Membership fees			С.		
F. Other sources: (Specify)  a. SEE ATTACHED		. 173	3,326.81 <sub>Fa</sub>		
		4	1 2.	*	
b			Fb.		
G			Fc.		
d			Fd.	173,326	-81
G. TOTAL REVENUE					•01 G.
2. EXPENSES			*		
A. Fees or commissions			A.		
B. Salaries			<del>*</del> B.		
C. Payroll taxes			* C.		
D. Employee benefits			O.		
E. Cost of merchandise for r	esale		5. E.		
F. Cost of entertainment	Coalc		F.		
G. Postage			* G. *	SEE ATTACJED	
H. Advertising				COMPLETE EXPLA	NATION
ū			*		
I. Telephone		**************************************	*		
J. Rental of equipment			J.		
K. Facilities charge			<del>*</del> K.	,	
L. Permits			L.		
M. Other expenses: (Specifical Control of the Co	y)				
a			Ma.		
b			Mb.		
C			Mc.		
d			Md.	*	
N. TOTAL EXPENSES					N.
3. Distribution or net to charitat	ole organization or charite	able purposes		*	3.
			rin anyway affiliata	dwith ar agatral di	rooth, or indirectly
	partner or owner of the Co	mmerciai Fundraise	er in any way amiliate	a with or control, all	rectly or indirectly,
the charitable organization for		4 11-110			
which the Commercial F					
[] Yes [xx] No	If "yes," complete the folio	owing:	•		
Name of officer, director, pa	rtner or N	ame and address of	f	Relationship of of	ficer etc.
Name of officer, director, pa owner of Commercial Fundraise	er ch	aritable organization		To charitable orga	anization
N/A					
		,			
				-	
					1
(b) For each affiliation ide	entified in 4(a), attach cop	y of the contract be	tween the commerc	ial fundraiser and f	the charity.
Under penalties of perjury, I decl	are that I have evamined	this report including	n accompanying do	cuments schedule	s and statements
and to the best of my knowledge	are that i have examined	rect and complete	g accompanying do	ournerits, soriedate	and statements,
and to the bost of fity kind					/ /
<b>E</b> . /	GARY L	. SANDERSON	PR	ESIDENT /	2/10/02
Signature or authorized officer (Commercial F	undraiser) Printed Nam	ie ·	Title	Dat	6
This r	ritable organization for verify	ing the distribution.			
	?** A.II >	D 0/1-	() · 1 +	,	
	Catherine	P. J. Rivers,	President	11-25-02	2
Signa <sup>*</sup>	Printed Nam	ne /-	Title	Dat	
	D.	n a-7'		. 1. )	
Signs	Bridge N	N. BURDINI,	JREASHFEL	1/27/02	

Attorney Ceneral's Residence Arnets

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#### CCB-SDA CVS 2002

#### STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:		\$173,326.81
TOTAL SALES:		J175,520.01
Live Entertainment Event (Sch. I)	\$6,375.00	
Cost of Sales	\$4,679.82	
Product Cost	\$7,189.74	•
Permits/Licenses	\$0.00	
Telephones	\$684.09	
Postage	\$1,897.35	
Bank Charges	\$37.14	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$21,765.62	
Operational Expenses (Sch. III)	\$1,633.50	
Total Cost of Fund Raising Event:		\$44,262.25
Gross Profit on Sales:		\$129,064.56
USE OF FUNDS		
Public Relations (Sch. IV) Information Dissemination (Sch. V) Organization Membership (Sch. VI) General Fund	\$37,887.25 \$42,096.95 \$22,451.70 \$26,628.66	
Total Use of Funds:		\$129,064.56

See attached notes and schedules.

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#### STATEMENT OF FUNCTIONAL DISTRIBUTION

#### NOTES:

- 1. More than 70% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
- 2. In addition, the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$8,800.00.
- 3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
- 4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

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## SCHEDULE I

Live Entertainment Event:	
Performers	\$4,950.00
Site/Facility	\$775.00
Insurance	\$650.00
Stagehands, security	\$0.00
TOTAL:	\$6,375.00
SCHEDULE II	
Campaign Payroll:	•
Night Telephone Representatives	\$8,956.85
I/C Compensation	\$5,971.23
Day Telephone Representatives	\$3,899.85
Clerical	\$1,134.00
Messengers	\$1,559.94
Incentives/Bonuses	\$243.74
TOTAL:	\$21,765.62
SCHEDULE III	
Operational Expenses:	
Office Supplies	\$189.00
Office Rent	\$486.00
Ads	\$756.00
Utilities	\$202.50
TOTAL:	\$1,633.50

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## SCHEDULE IV

## Public Relations Expenses:

Cost of Sales	\$4,679.82
Product Cost	\$7,189.74
Permits/Licenses	\$0.00
Telephone	\$684.09
Postage	\$1,897.35
Bank Charges	\$37.14
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$8,956.85
I/C Compensation	\$5,971.23
Day Phone Representatives	\$3,899.85
Clerical	\$1,134.00
Messengers	\$1,559.94
Incentives/Bonuses	\$243.74
Operational Expenses	
Office Supplies	\$189.00
Office Rent	\$486.00
Ads	\$756.00
Utilities	\$202.50
Business License(s)	\$0.00
TOTAL:	\$37,887.25

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#### SCHEDULE V

## Information Dissemination Expenses:

Cost of Sales	\$5,199.80
Product Cost	\$7,988.60
Permits/Licenses	\$0.00
Telephone	\$760.10
Postage	\$2,108.17
Bank Charges	\$41.26
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$9,952.06
I/C Compensation	\$6,634.70
Day Phone Representatives	\$4,333.17
Clerical	\$1,260.00
Messengers	\$1,733.27
Incentives/Bonuses	\$270.82
Operational Expenses	
Office Supplies	\$210.00
Office Rent	\$540.00
Ads	\$840.00
Utilities	\$225.00
Business License(s)	\$0.00
TOTAL:	\$42,096.95

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## SCHEDULE VI

# Organization Membership Expenses:

Cost of Sales	\$2,773.23
Product Cost	\$4,260.58
Permits/Licenses	\$0.00
Telephone	\$405.38
Postage	\$1,124.36
Bank Charges	\$22.01
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$5,307.76
I/C Compensation	\$3,538.51
Day Phone Representatives	\$2,311.02
Clerical	\$672.00
Messengers	\$924.41
Incentives/Bonuses	\$144.44
Operational Expenses	
Office Supplies	\$112.00
Office Rent	\$288.00
Ads	\$448.00
Utilities	\$120.00
Business License(s)	\$0.00
TOTAL:	\$22,451.70

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